

Junior agricultural business consultant/intern role

Due to a career progression within the business, Holmes Sackett are seeking a Junior agricultural consultant/intern looking to progress into a career in consultancy. We are looking for someone with a thirst for knowledge who is keen improve the profitability of farm businesses. Our chosen candidate will be a solutions-focused, critical thinker with long term consultancy career aspirations.

Background

Holmes Sackett provides agricultural business consultancy services to farm business owners/managers, industry and the agricultural service sector in Australia. We value independence and scientific rigour and we focus on farm profit and profitability.

Holmes Sackett has three key income streams:

1. Consultancy – services to industry. This includes production and farm business strategy development and implementation, tactical management, project development, management and implementation, financial analysis, economic modelling, budgeting, asset acquisition due diligence, legal expert work and finance applications.
2. Information services – primarily workshops, presentation development and public speaking engagements. Holmes Sackett consultants develop and deliver workshops that improve business skills of farm business owners and managers. The workshops cover farm business and production-related topics and are delivered Australia-wide.
3. Farm benchmarking. Holmes Sackett collects and compares annually the financial and production performance of farm assets across south eastern Australia with an aggregated value exceeding \$1.8 billion.

Roles and responsibilities, essential, desirable criteria and remuneration

The primary role of the junior consultant will be to manage the farm benchmarking database. This is a career pathway role designed as a platform for progression into farm business consultancy.

Key responsibilities of the role will include:

- Manage benchmarking data collection, processing and dispatch
- Provide support to producers on both data collection and report interpretation
- Manage group reporting for benchmarking group analysis
- Manage, analyse and interpret data to deliver key messages to clients
- Assist and deliver project work as required.
- Build client relationships.
- Support senior consultants and directors.
- Promote the Holmes Sackett brand and build the reputation of the business.

Essential criteria

1. Degree in agricultural science, business management or similar.
2. Strong organisational ability. Able to work on multiple projects with competing deadlines.
3. Demonstrated ability to communicate with precision and clarity.
4. Ability to build and maintain relationships while maintaining client confidentiality.
5. Ability to work in a small team environment

Desirable criteria

1. Demonstrated proficiency with Microsoft computer programs, primarily MS Excel.

Location, hours, terms and remuneration

- The position is based in Wagga Wagga, NSW.
- The successful applicant must have a current Australian driver's licence and the ability to drive.
- Travel will be required in this role.
- This is a full-time position (38-hour week). Weekly hours will vary depending on the job and deadlines. There is some flexibility in hours necessary to cater for business and personal needs.
- Salary is negotiable based on skills, experience and income generation of the successful applicant.
- A 3-month probationary period applies.

This position will suit recent graduates looking to progress their career in agricultural consultancy.

Applicant response process

Applicants are invited to submit a written application by 5pm, Friday 1 March 2019 with submissions delivered via email to info@holmessackett.com.au. In their written application it is requested that applicants:

1. Address the essential and desirable selection criteria
2. Demonstrate their ability and expertise to conduct the work
3. Provide 2 contactable referees including email addresses and mobile phone numbers.

Applications will be reviewed against the selection criteria and suitable applicants will progress to an interview. Interviews for successful applicants will be conducted in mid March 2019 with a starting time shortly thereafter.

Contact

For further information regarding the position please contact John Francis on 0427 259 005, Sandy McEachern on 0427 326 367 or email info@holmessackett.com.au.